America

Company Tracking Number: REIN-2009

TOI: H111 Individual Health - Disability Income Sub-TOI: H111.003 Long Term - Unrelated to marketing

with employer or association groups

Product Name: REIN-2009

Project Name/Number: /

Filing at a Glance

Company: The Guardian Life Insurance Company of America

Product Name: REIN-2009 SERFF Tr Num: GARD-126295598 State: Arkansas TOI: H11I Individual Health - Disability Income SERFF Status: Closed-Approved- State Tr Num: 43632

Closed

Sub-TOI: H11I.003 Long Term - Unrelated to Co Tr Num: REIN-2009 State Status: Approved-Closed

marketing with employer or association groups

Filing Type: Form Reviewer(s): Rosalind Minor

Author: Cindy Ego Disposition Date: 09/30/2009
Date Submitted: 09/29/2009 Disposition Status: Approved-

Closed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

General Information

Project Name: Status of Filing in Domicile: Pending

Project Number:

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 09/30/2009 Explanation for Other Group Market Type:

State Status Changed: 09/30/2009

Deemer Date: Created By: Cindy Ego

Submitted By: Cindy Ego Corresponding Filing Tracking Number: GARD-

126295408

Filing Description:

The Guardian Life Insurance Company of America is submitting the above application for your review and approval. Form REIN-2009 is a new form and does not replace any previously approved applications. This form is filed in our state of domicile, New York, concurrently. If the form submitted in your state contains a state suffix, all references in this letter to such form number without a state suffix apply to the suffixed version submitted.

SERFF Tracking Number: GARD-126295598 State: Arkansas
Filing Company: The Guardian Life Insurance Company of State Tracking Number: 43632

America

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with employer or association groups

Product Name: REIN-2009

Project Name/Number:

Application REIN-2009 will be used to apply for reinstatement of individual disability income insurance policies by both Berkshire Life Insurance Company of America (Berkshire Life) and The Guardian Life Insurance Company of America (Guardian). Berkshire Life is a wholly owned subsidiary of Guardian. A separate filing will be submitted on behalf of Berkshire. We would appreciate any efforts you can make to coordinate the review of this forms for the two companies.

In addition to using this application in the traditional paper situation, we also plan to use this application to take applications electronically using a computer. When the application is completed in this manner the application and all required forms will be printed at the end of the process and signed by the applicant. Under the electronic application procedure described above, the completed application at the end of the process will be an exact copy of the application forms as approved by your Department.

Marketing

Our policies are marketed in an individual basis through our agency distribution system. Our products are mainly marketed to professionals such as physicians, attorneys and small business owners. Our policies are underwritten on an individual basis using information supplied or authorized by the applicant.

Company and Contact

Filing Contact Information

Cindy Ego, Compliance Specialist

700 South Street 413-395-4319 [Phone]

Pittsfield, MA 01201

Filing Company Information

The Guardian Life Insurance Company of CoCode: 64246 State of Domicile: New York

America

7 Hanover Square Group Code: 429 Company Type: Life New York, NY 10004 Group Name: State ID Number:

(212) 598-8704 ext. [Phone] FEIN Number: 13-5123390

Filing Fees

Fee Required? No Retaliatory? No

SERFF Tracking Number: GARD-126295598 State: Arkansas

Filing Company: The Guardian Life Insurance Company of State Tracking Number: 43632

America

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TOI: H111 Individual Health - Disability Income Sub-TOI: H111.003 Long Term - Unrelated to marketing

with employer or association groups

Product Name: REIN-2009

Project Name/Number:

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

The Guardian Life Insurance Company of \$0.00 09/29/2009

America

America

Company Tracking Number: REIN-2009

TOI: H111 Individual Health - Disability Income Sub-TOI: H111.003 Long Term - Unrelated to marketing

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Product Name: REIN-2009

Project Name/Number: /

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved- Closed	Rosalind Minor	09/30/2009	09/30/2009

SERFF Tracking Number: GARD-126295598 State: Arkansas
Filing Company: The Guardian Life Insurance Company of State Tracking Number: 43632

America

Company Tracking Number: REIN-2009

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with employer or association groups

Product Name: REIN-2009

Project Name/Number: /

Disposition

Disposition Date: 09/30/2009

Implementation Date:

Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

America

Company Tracking Number: REIN-2009

TOI: H111 Individual Health - Disability Income Sub-TOI: H111.003 Long Term - Unrelated to marketing

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Product Name: REIN-2009

Project Name/Number: /

Schedule	Schedule Item	Schedule Item Status Public Access
Supporting Document	Flesch Certification	Approved-Closed Yes
Supporting Document	Application	Approved-Closed Yes
Supporting Document	Health - Actuarial Justification	Approved-Closed Yes
Supporting Document	Outline of Coverage	Approved-Closed Yes
Form	application for Disability Insurance	Approved-Closed Yes
	Reinstatement	

America

Company Tracking Number: REIN-2009

TOI: H111 Individual Health - Disability Income Sub-TOI: H111.003 Long Term - Unrelated to marketing

with employer or association groups

Product Name: REIN-2009

Project Name/Number: /

Form Schedule

Lead Form Number: REIN-2009

Schedule	Form	Form Type	Form Name	Action	Action Specific	Readability	Attachment
Item	Number				Data		
Status							
Approved-	REIN-2009	Application	application for	Initial		52.100	REIN-
Closed		Enrollment	Disability Insurance				2009.pdf
09/30/2009)	Form	Reinstatement				



■ BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA

Home Office: 700 South Street, Pittsfield, MA 01201 Berkshire Life Insurance Company of America is a wholly owned stock subsidiary of and an administrator for The Guardian Life Insurance Company of America, New York, NY

☐ THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

Administrative Office: 700 South Street, Pittsfield, MA 01201

(Please check appropriate company(ies). Any insurer checked above is herein referred to as the "Company.")

a.	Insured Name (First, Middle Initial, Last)	d.	Billing Address (Street, City, State, Z	íP)		
h.	Policy Numbers					
	Home Address (Street, City, State, ZIP)	e.	Telephone: Home () Cell ()			
			E-mail Address			
	Employment Information					
a.	Name of Employer					
D.	Current Occupation(s)Current Annual Earned Income \$					
	Exact Duties					
	Are you presently employed and actively at work at least 30 hou	ırs ner wee	k in the occupation(s) listed?	∏ Yes ∏ Nc		
		•	• • • •			
	Have you been disabled or unemployed in the last 18 months?					
9.	additional individual or group disability insurance in force, or for	which you	nave applied?	Yes No		
	If yes, please describe the amount and type of disability insurar	nce, as wel	as the insurer			
3	Medical History					
	In the last 18 months:					
u.	i. have you had, been diagnosed as having or been treated for psychological condition?	or any illne:	s, injury, disease, medical or	Yes No		
	ii. have you had, or been recommended to have, any surgical	procedure	?	Yes No		
	iii. have you had, or been recommended to have, any MRI, X-					
	Have you consulted a physician or other health care provider for which you were diagnosed within the last 18 months?			Yes No		
C.	Do you have, or have you been diagnosed with, any of the followany psychological, psychiatric or neurological disorder, or any d tract or kidneys?	isease or c	isorder of the liver, lungs, pancreas, (digestive		
4.	Representations of the Insured and Owner					
1. 2. 3. 4. 5. 6. 7. 8. Ar	The policy(ies) identified above have lapsed for non-payment of This Application for Disability Insurance Reinstatement will form The policy(ies) for which this Application for Disability Insurance the Company approves this Application for Disability Insurance All of the statements that are part of this application are correctly the person who made them. Any misrepresentation or omission, if found to be material, may rescission of any policy that is reinstated based on this application No agent or broker has any right to accept risks, make or chang It is agreed that the acceptance by the Company or its legal rep future similar action and that receipt of this application and premaddress shown above. The reinstatement of this policy shall be contestable at any time by person who knowingly, and with intent to defraud any instatement of claim containing any materially false information.	the basis Reinstate Reinstaten y recorded adversely on. Je contracts resentative hium tende within two urance co	or, and become part of and attached nent is being made will not be reinstatent and all premiums that are due are and are complete and true to the beaffect acceptance of the risk, claims properties, or to waive or modify any of the Cors of the premiums now in default shat shall not bind the Company until this years from the reinstatement approvingany or other person, files an approving the single process.	ated nor take effect until the date e paid. st of the knowledge and belief of payment, or may lead to mpany's rights or requirements. Il not be taken as precedent for application is approved at its all date. plication of insurance or		
fac	ct material thereto, commits a fraudulent insurance act, whic	ch is a crir	ne, and may also be subject to civi	I penalties.		
)IC	gned at City and State	this	day of Day Mon	th Year		
	Signature of Named Insured Applying for Reinstatement		•			

REIN-2009 Page 1 of 1

SERFF Tracking Number: GARD-126295598 State: Arkansas
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Company Tracking Number: REIN-2009

TOI: H111 Individual Health - Disability Income Sub-TOI: H111.003 Long Term - Unrelated to marketing

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Product Name: REIN-2009

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Supporting Document Schedules

Item Status: Status

Date:

Satisfied - Item: Flesch Certification Approved-Closed 09/30/2009

Comments: Attachment:

Guard FLESCH CERTIFICATION.pdf

Item Status: Status

Date:

Satisfied - Item: Application Approved-Closed 09/30/2009

Comments:

This is an application filing. The application is attached to the form schedule.

n/a - this is an application filing.

Item Status: Status

Date:

Bypassed - Item: Health - Actuarial Justification Approved-Closed 09/30/2009

Comments:

Bypass Reason:

Item Status: Status

Date:

Bypassed - Item: Outline of Coverage Approved-Closed 09/30/2009

Bypass Reason: n/a - this is an application filing.

Comments:

The Guardian Life Insurance Company of America 7 Hanover Square New York NY 10004

CERTIFICATION

This is to certify that the policy forms listed below comply with the readability ease standards of the Life and Health Policy Language Simplification Act, Section 5a.

Form Number	<u>Syllables</u>	Words	<u>Sentences</u>	Flesch Score
REIN-2009	1,091	700	21	52.1

John J. Monahan

Director, Individual Markets Compliance

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